

Church Finances and Legacy Team

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Three Financial Principles

- Principle 1: Personal Finances
- Principle 2: Manage Finances Well
- Principle 3: Use God's Plan for Raising Money

Principle 1: Personal Finances

- Church Finances starts with your personal finances.
- It's not about how much you have, but how you manage what you have!

Principle 2: Manage Finances Well

- 1. Have a Budget.**
- 2. Full Financial Disclosure.**
- 3. Independent Audit.**

Principle 2: Manage Finances Well

- **Live by Principle, not by Pressure:.**

Principle 2: Manage Finances Well

- Annual Budget Breakdown: 90% of Income
 - **10%** - Missions
 - **10%** - Savings
 - **35%** - Ministry
 - **10%** - Operations
 - **35%** - Salaries & Benefits

Principle 2: Manage Finances Well

- Budget with margin.
- Don't spend more than you make.
- Don't look at the checkbook, look at the budget!
- Base budget on your spendable income, not projected income.

Principle 2: Manage Finances Well

Church receives money 3 ways:

- 1. Tithes**
- 2. Offerings**
- 3. People with the Gift of Giving**

Principle 3: Use God's Plan for Raising Money

- They **TRUST** the leadership.
- They **CATCH** the vision.
- They **KNOW** they are **making a difference**.
- They **KNOW** the **finances are managed well**.

Accountability

- **Internal Spending**
- **External Oversight**

Plan and Vision

- A plan is what you want to accomplish now.
- **A vision is the dream the Lord has given you.**
- As the pastor, you have to be the protector of the Plan, Vision.
- You are responsible for the finances.



Legacy

Legacy Team

- How to Start a Legacy Team.
- How to Sustain a Legacy Team.

Legacy Team

You have to 1st get the spirit of Legacy Team.

Not about money...its about helping people fulfill what God created them to do.

The destiny of a pastor and a business leader is intertwined.

Pastors & businesspeople are not here to compete but to complete each other.

Accelerates the vision of the local church.

How to Start a Legacy Team

Legacy Team Vision:

Connecting Leaders To Kingdom Purpose

Legacy Team Mission:

Legacy people give Finances and Influence as
a local church ministry expression to advance
the cause of Christ

How to Start a Legacy Team

- Business leaders need to understand the VALUE of their calling.
- It's a Communication problem...recognize it.

How to Start a Legacy Team

Pastors “Set The Table”

- Be Intentional
- Be Interactional
- Make Investment
- Live Integrity

How to Grow / Sustain a Legacy Team

- Treat them as your partner.
- Communicate to them in a way THEY understand
 - Show them e-ROI®
- Church Vision in 5 Areas (LANES):
 - Capital Projects
 - College/ Next Generation
 - Local Outreach
 - National Outreach
 - Global Outreach

How to Grow / Sustain a Legacy Team

Reports are Information and Retention tools.

Reports Contain:

- New Vision Projects
- Progress Reports
- Connection Opportunities
- Vision Gap
- Wins
- Prayer

Next Steps

1. Cast Legacy Team vision to your team.
2. Identify your Legacy leader (businessperson)
3. Identify your prospective group of Legacy Team

Median income + 30% X 10% = \$ giving cutoff
invite

- Questions and Answers



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